



**Noah M. Bason**  
**Counsel**  
**Phone: 571.323.4032**  
**Fax: 571.323.4500**

April 11, 2008

Jack Belcher  
Chief Information Officer  
Department of Technology Services  
Arlington County, Virginia  
2100 Clarendon Blvd. Ste. 612  
Arlington, VA 22201

Dear Mr. Belcher:

Cavalier IP TV, LLC ("Cavalier"), has been negotiating a cable franchise with you and the appropriate staff of Arlington County, Virginia ("the County"). Since November 2007, the County staff and Cavalier have been in agreement on the terms of a Certificate to be considered by the County Board to Cavalier to provide cable television services in Arlington County. Cavalier, however, recently made a decision to postpone the launch of new IPTV markets until it is able to launch IPTV in high definition. Consideration of the Certificate previously was deferred by the County Board, at Cavalier's request, from the January 26, 2008 County Board meeting to the April 19, 2008 County Board meeting.

Through this letter, Cavalier is notifying the County that Cavalier no longer has immediate plans to offer IPTV in Arlington County and would like to delay the formal franchising process. Cavalier hereby requests consideration of the Certificate by the County Board be deferred from April 19, 2008 to the September 13, 2008 County Board meeting.

Cavalier hopes that the parties will continue to communicate as needed and looks forward to offering IPTV service in Arlington County soon.

Very truly yours,

**Cavalier IP TV, LLC**

A handwritten signature in black ink, appearing to read "Noah M. Bason", is written over a horizontal line.

Noah M. Bason  
Counsel